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By [Steven Kiernan](#) on Oct 14, 2013 7:07 AM (4 hours ago)
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Kaseya ANZ MD Dermot McCann

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\$50,000 onboarding costs a thing of the past with Kaseya Traverse.

Ricoh IT is already onboarding major clients as an early local user of Kaseya's new infrastructure management solution, Traverse.

Kaseya added Traverse in its acquisition of Zyrion in July.

The system, which is delivered as SaaS, gives users a single view for managing and monitoring internal and external infrastructure, including cloud, on-premise, hybrid, virtualised and distributed environments.

Dermot McCann, Kaseya's ANZ managing director, explained: "Let's say a customer is trying to manage an IP telephony environment but also desktops, data centres, servers, telco infrastructure as well as stuff stored at AWS or Azure, the Traverse monitoring application gives them a single pane of glass into all aspects of the environment."

According to Kaseya, Traverse maps business services to the underlying IT infrastructure components that support them, so that users can pinpoint which business services or groups are affected by network, server or application problems.

One of the early partners is Ricoh IT, which was established via last year's acquisition of IMC Communications.

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