

NSW registers Ricoh as government IT supplier

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The New South Wales government has listed electronics company Ricoh IT Services as a registered supplier with the NSW Government ICT Services Scheme, which the company hopes will boost its involvement in state government projects.

The accreditation of Ricoh IT Services by the NSW government to become an 'Advanced Registered Partner' will allow the company to bid for government contracts valued over \$150,000, which is a key appeal in the ICT Services Scheme which was launched in January 2013 as Premier Barry O'Farrell's replacement of the previous ICT Contract 2020.

The Scheme was a result of a major overhaul by the O'Farrell government through its NSW Government ICT Strategy 2012, which was designed to create conditions for agencies to identify, source and procure ICT goods and services and foster supplier partnerships between government and the ICT sector.

The move by Ricoh Australia to acquire IT services company IMC Communications in October 2012 led the way for Ricoh to expand its capabilities to include managed IT services, which the company believes will be instrumental to government agencies moving towards cloud-based IT solutions.

The head of Ricoh IT Services Matthew Dixon expressed optimism that the ICT services scheme will generate new business opportunities for partnerships with government agencies.



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